



No. 64-275/2013-V.S

dated 28th Jan '16

To

**The CGMs
All Telecom Circles / Telecom Districts**

Subject: Managed Video Surveillance (MVS) on revenue share basis – Work Order to M/s System Tek India, regarding.

1. BSNL CO has placed Work Order no. CE/WO/08/2015-16/10 dated 16.11.2015 to M/s System Tek for Managed Video Surveillance (MVS) service on revenue share basis. (Copy of the Work Order enclosed herewith for reference).
2. As per the Work Order M/s System Tek shall provide MVS service through BSNL on revenue share basis. MVS service shall be provided by M/s System Tek over BSNL's last mile infrastructure to the customer premises anywhere in the country.
3. The MVSSP shall provision the services from the MVS hosting platform. The MVSSP shall be responsible for arranging the hosting infrastructure (all hardware and software/applications/storage) for the requisite services at its own cost for the entire duration of contract.
4. Bandwidth connection (on copper wire or FTTH etc)/ Leased lines etc.) to customer premises for extending MVS and connecting Video cameras etc. to MVS platform shall be procured by customers from BSNL separately. Revenue earning from bandwidth shall be completely retained by BSNL and there shall be no revenue sharing from this to Service provider i.e M/s System tek India.
5. MVS platform to offer services to customers is likely to be ready by March'16. BSNL and M/s System Tek shall jointly go to market for capturing business. M/s System Tek and BSNL shall understand the customer requirements and give the proposal to end customers for Managed Video Surveillance service as per their requirement.
6. This is for information and further necessary action accordingly.


28.1.16
(Deepak Garg)
Addl. GM (NWP-BB)

Copy to

1. Director CFA / Director Enterprise for information please.
2. Director Finance for information please.
3. M/s System Tek India Ltd {Kind Attn M/s Baljit Sobti Mobile - 9350425200 email - bsobti@systemstek.co.in}.